

**KLTV, Inc.**  
**Profit & Loss Budget vs. Actual**  
January through December 2019

	Jan - Dec, as of 10/30/19	Budget	\$ Over Budget	budget 2020
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
4000 · Cowlitz County PEG Fee	150,000.00	150,000.00	0.00	150,000.00
4010 · Longview 3% Utility Tax	202,942.83	220,000.00	-17,057.17	220,000.00
4020 · Kelso 3% Utility Tax	55,875.64	73,000.00	-17,124.36	73,000.00
4030 · Kalama 3% Utility Tax	16,346.72	11,000.00	5,346.72	16,000.00
4050 · Production Services	13,550.00	18,000.00	-4,450.00	23,000.00
4060 · Training Seminar	580.80	3,000.00	-2,419.20	1,000.00
4070 · Membership Dues	2,175.00	3,000.00	-825.00	2,500.00
4080 · Donations	0.00	400.00	-400.00	0.00
4095 · Other Revenue	0.00	1,500.00	-1,500.00	0.00
4100 · Resale of Supplies	40.00	20.00	20.00	40.00
4110 · Tape Dub Sales	549.00	1,200.00	-651.00	750.00
7100 · Interest Revenue	190.98	220.00	-29.02	200.00
7200 · Rent Revenue	22,100.00	33,000.00	-10,900.00	18,000.00
<b>Total Income</b>	<b>464,350.97</b>	<b>514,340.00</b>	<b>-49,989.03</b>	<b>504,490.00</b>
<b>Gross Profit</b>	<b>464,350.97</b>	<b>514,340.00</b>	<b>-49,989.03</b>	
<b>Expense</b>				
5000 · Advertising, Promotion	3,298.15	9,000.00	-5,701.85	4500.00
5010 · Bank & Invest Fees	1,068.86	1,300.00	-231.14	1250.00
5020 · Board Admin. Expense	536.96	750.00	-213.04	750.00
5040 · Membership Activities	239.10	480.00	-240.90	360.00
5050 · Dues & Fees	1,550.47	2,400.00	-849.53	2000.00
5060 · Continuing Education	299.00	5,500.00	-5,201.00	1505.00
5070 · Subscriptions	442.91	500.00	-57.09	500.00
5090 · Equipment Lease	4,450.90	7,400.00	-2,949.10	5500.00
5100 · Equipment Repairs & Maint.	322.72	2,000.00	-1,677.28	1500.00
5110 · Employee Health Ins.	20,079.64	30,000.00	-9,920.36	26000.00
5120 · Auto Insurance	2,355.06	2,400.00	-44.94	2500.00
5130 · Liability Insurance	4,624.75	5,000.00	-375.25	5100.00
5140 · Studio Equipment Insurance	2,210.30	2,800.00	-589.70	3000.00
5145 · Director & Officers Liab.	1,688.22	2,000.00	-311.78	2300.00
5160 · Office Supplies	2,350.86	4,000.00	-1,649.14	3000.00
5170 · Professional Services	13,195.21	38,000.00	-24,804.79	38000.00
5175 · Consulting	580.00	1,000.00	-420.00	2200.00
5180 · Production Supplies	18,121.61	4,200.00	13,921.61	18000.00
5190 · Postage & Shipping	942.74	2,000.00	-1,057.26	1500.00
5200 · Telephone & Long Distance	6,312.31	4,000.00	2,312.31	6500.00
5220 · Utilities	9,696.13	15,000.00	-5,303.87	14400.00
5260 · Janitorial	1,996.42	1,500.00	496.42	2100.00
5270 · License & Fees	10.00	200.00	-190.00	400.00
5275 · Property Tax - Pers. Prop.	2,347.97	3,500.00	-1,152.03	2500.00
5280 · Property Taxes - Real Est.	5,178.64	6,620.00	-1,441.36	5500.00
5295 · Taxes - Other	7.50	50.00	-42.50	25.00
5310 · Facility Improvements & Repairs	1,970.40	5,000.00	-3,029.60	0.00
6300 · Employee Relations	723.75	1,800.00	-1,076.25	1500.00
6310 · Payroll	215,213.49	310,000.00	-94,786.51	300000.00
6320 · Payroll Taxes	18,247.65	31,000.00	-12,752.35	30000.00
6330 · SIMPLE IRA Matching	3,764.70	5,000.00	-1,235.30	5000.00
6340 · Travel	6,783.44	9,000.00	-2,216.56	8500.00
6350 · Auto Expense	2,885.00	2,400.00	485.00	3000.00
6360 · Equipt Office - 5 Year (1500)	244.70	1,600.00	-1,355.30	1600.00

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7230 · Rental Utilities	3,652.95	5,150.00	-1,497.05	5200.00
7240 · Rental Repairs	10,344.87	4,400.00	5,944.87	2000.00
<b>Total Expense</b>	<b>367,737.38</b>	<b>526,950.00</b>	<b>-159,212.62</b>	<b>507690.00</b>
<b>Net Ordinary Income</b>	<b>96,613.59</b>	<b>-12,610.00</b>	<b>109,223.59</b>	<b>504490.00</b>
<b>Net Income</b>	<b>96,613.59</b>	<b>-12,610.00</b>	<b>109,223.59</b>	<b>3000.00</b>